

Lancaster Farming

VOL. 13 NO. 2

Lancaster Farming, Saturday, December 9, 1967

\$2 Per Year

Lancaster Has Reserve Champion 4-H Baby Beef

Chester County Takes Championship Honors

Lancaster County had the reserve grand champion steer at the Southeast District 4-H Baby Beef Show held Wednesday at the Lancaster Union Stock Yards. The entry was a Hereford shown in the light-heavy-weight class by Marvin Nissley for the steer's owner, Nancy Frey who is away at college. The 990 pound steer (grand champion of the Hereford show) sold in the afternoon auction for 56 cents a pound to E. W. Martin for John Smucker's Amish Village in Allentown.

The grand champion steer was an Angus shown by Jim Wythe from Chester County. His 1105 (heavyweight) steer sold to Hershey Estates Abattoir and Hershey Motor Lodge for \$1.14 per pound. This compares with 70 cents per pound the grand champion brought last year.

The sale was conducted in the auction ring at the stockyards.

According to Walter Dunlap & Sons' office, the sale including the grand champion and reserve grand champion averaged 33 3/4 cents per pound, bringing a total of \$39,742.43. Total weight was 119,235 with an average per head of 954 pounds.

In the morning show, Lancaster County had the 1st place trio, followed by Chester and Northampton counties. Lancaster's winning three included entries by Gary Neff, Jim Thompson and Harold Welk. Mike Hossler made it two-days-in-a-row with different judges each day in the show. (Continued on Page 8)

Thirty-seven 4-H Steers Go To Harrisburg

Thirty-seven Lancaster 4-H members and their steers were selected to go to the Pennsylvania State Farm Show in January at the county Baby Beef Roundup held Tuesday, the day before the District Show.

Those selected and their breed and weight class are as follows:

ANGUS

Light-weight: Larry High, Leola; Lynn Heistand, Manheim R4; Joanne Rohrer, Lititz R3; Carol Hess, Strasburg R1; Glenn Flickinger, Ephrata R1.

Medium-weight: Sheryl Weaver, New Holland R1; Sharon Weaver, New Holland R1; Eddie Hess, Strasburg R1; Karen (Continued on Page 6)



"FOR OUTSTANDING SERVICE". Henry Hackman (left), presents a service award to Arthur Campbell, County Commissioner, for his work with the Soil and Water Conservation Service. The presentation was made Thursday evening at an informal meeting and banquet of the service. L. F. Photo

S&W Group Says Thanks At Banquet

County Commissioner Arthur Campbell Honored For Service

The Lancaster County Soil and Water Conservation Service held an informal recognition banquet at the Meadow Hills Dining House, Thursday evening for those responsible for the success of the recent State Convention in Lancaster.

The main feature of the evening was the presentation of a special service award plaque to County Commissioner Arthur Campbell Henry Hackman, in making the presentation for the service, said.

"For your excellent leadership in helping the Lancaster County Soil and Water Conservation District plan for the annual meeting of the Pennsylvania Soil and Water Conservation District Directors Association held in Lancaster, November 8, 9 and 10, 1967;

"For your cooperation and guidance as a commissioner director in planning and executing the conservation program over the past four years of the Lancaster County Soil and Water Conservation District;

"For serving faithfully and efficiently in promoting Soil and Water Conservation in Lancaster County, I, in behalf of the Board of Directors of this dis-

(Continued on Page 9)

Banks Largest Lenders To Pa. Farmers; Musselman Reports

Pennsylvania banks were providing farmers with more credit and other financial services than any other lenders at the beginning of this year, according to Stanley Musselman, assistant vice president and manager of the agricultural department of the Lancaster County Farmers National Bank. Musselman represents the Pennsylvania Bankers Association as Lancaster county agricultural representative.

During 1966, the banks maintained their leadership in agricultural credit services. Based on the 26th annual farm lending summary of the Agricultural Committee of The American Bankers Association, Mussel-

man reported that at the beginning of the year, Pennsylvania banks were helping farmers with \$283 million in loans, five percent more than a year previous. This total included \$143 million in production loans and \$140 million in farm mortgages. At the same time, \$15 million in farm loans was held by life insurance companies; \$50 million by the Federal Land Banks; \$47 million by Production Credit Associations; and \$12 million in nonreal estate loans, plus \$5 million in real estate loans by the Farmers Home Administration. About 71 percent of the production credit extended by lending institutions to Pennsylvania farmers came from banks.

Musselman added that "bankers in Pennsylvania are conscious of the large capital investments required in agriculture today and are making a concerted effort to meet the need."

(Continued on Page 13)

Coming Next Week

A story on the Lancaster County Farmer who topped the national fat cattle market on September 5, 1967 with 20 head. Another On-The-Farm Visit by our Lancaster Farming Editor.

Farm Calendar

Sunday, December 10

10-14 — 49th Annual Meeting of the American Farm Bureau, Chicago

Monday, December 11

2:30 p.m. — Agway tobacco meeting, New Holland Warehouse

7:00 p.m. — Soil and Water (Continued on Page 13)

Veal Calf Club To Start Now

Associate Agricultural Agent Victor Plastow announced the start of the 1968 4-H Veal Production Club this week. Everyone between the ages of nine and 19 is invited to participate.

Beside the age requirement, the youth must agree to feed their veal calf (or calves) a

(Continued on Page 8)

Holstein Barn Meeting At Stauffer Farm

The Lancaster County Holstein Association will hold its annual barn meeting December 12 at 7:30 p.m. at Clarence Stauffer's farm, Ephrata R1. Guest speaker and classifier will be Richard Cotta. Refreshments will be served.

The committee in charge is Daniel Stoltzfus, Paul Brubaker and Clair Hershey.

Following are directions to the Stauffer farm: From Ephrata take Rte 322 west; proceed through Lincoln, turn right at the second road (Weidmanville Road) at Hollinger's Fruit Stand. It's the first farm on the left.

Neighbors Help To Harvest Kurtz Corn

A group of neighbors and friends of the late John Kurtz helped to pick corn at his farm several weeks ago. Kurtz was the Agway representative and a farmer in the Elizabethtown area. He was killed in an automobile accident.

The helpers used 21 wagons, 5 elevators, 3 portable generators and 6 trucks — one a 40 foot tractor trailer.

It was estimated they picked 150 tons of ear corn.

The group was treated at (Continued on Page 11)



PRESENTING THE TROPHY to the Reserve Grand Champion at the District 4-H Baby Beef Show Wednesday, at the Lancaster Union Stockyards. Accepting the trophy for Nancy Frey is Marvin Nissley (left) who showed the Hereford steer. The presentation was made by Nat Netscher, (right) Community Relations Supervisor, for New Holland Division of Sperry Rand Corp. Nancy's mother, Mrs. Harold Frey, watches the presentation. L. F. Photo

MARKET NEWS REPORT

At Lancaster Yards

Weekly Review

December 8, 1967

CATTLE 2400—Compared to last week's close, slaughter steers 25-50c higher, instances 75c higher; cows closed the week steady to 25c lower, after opening sales being strong to 50c higher on Mon.; bulls fully steady; feeder steers steady to 50c higher. Supply included an estimated 50% slaughter steers, 15% cows and bulls with the balance mainly feeder steers.

SLAUGHTER STEERS—Choice 950-1200 lbs. 26.50-27.75; on Wed., part-load Choice 950-1050 lbs. 28-28.75; on Mon., part-load Prime 1190 lbs. 28.50; high-Good to low-Choice 1000-1250 lbs. 26.25-26.85; Good 950-1325 lbs. 25-26.50; Standard to low-Good 23.75-25.

SLAUGHTER HEIFERS—Part-load Prime 990 lbs. 26.25.

COWS—Utility & high-yielding Cutter 15.50-17.25; few on Mon., to 18.50; Cutter 14.50-16.50; Canner & low-Cutter 13.25-15.

BULLS—Choice 25-26.25; Good 23.50-25; Utility & Commercial 22-24.85; few head 25-26; Cutter & low-Utility 20.75-21.75.

FEEDER STEERS—Couple loads Choice 450-475 lbs. \$28-28.25; two loads Choice 560 lbs. 26.50; two loads Choice 850 lbs. 24.25; Mixed Good & Choice 750-975 lbs. 23-24; mixed Standard & Good 750-950 lbs. 21-22.50.

CALVES 575—Vealers mostly steady, although Cull 50-1.00 lower.

(Continued on Page 7)

Auction Only

December 6, 1967

CATTLE 731—Compared to Mon., slaughter steers steady to 25c higher; cows 50-75c lower; bulls mostly steady. Supply included around 35 head average Choice & Prime 900-1050 lb. resales from 4-H Baby Beef Sale at 28-30.

SLAUGHTER STEERS—High-Good to low-Choice 1000-1250 lbs. 26.25-26.85; part-load Choice 950-1050 lbs. 28-28.75; Good 950-1325 lbs. 25-26.50; Standard to low-Good 23.75-25.

COWS—Utility & high-yielding Cutter 15.50-17, few 17-17.35; Cutter 14.50-16.35; Canner & low-Cutter 13.25-14.75.

BULLS—Good & Choice 24-25.10; Utility & Commercial 22-25.10; (Continued on Page 14)

Vintage Auction

December 5, 1967

CATTLE 597—Compared to last Tues., slaughter steers steady to strong; cows weak to 50c lower; bulls about steady; Supply included 50 percent cows.

SLAUGHTER STEERS—Choice 950-1325 lbs. 27-28.50, few high-Choice & Prime 28.50-29.35, couple head 29.50-29.75; Good 25-27; Standard to low-Good 23.50-25.

COWS—Utility & high-yielding Cutter 15.75-17.75, few head 18-18.60; Cutter 14.85-17; Canner & low-Cutter 13.25-15.

BULLS—Good & Choice 23-25.10; Utility & Commercial 22-24.25; Three head 24.75-25.75.

CALVES 687—Vealers \$1-2 higher.

VEALERS—Choice 40.50-44.50, couple 46.50; Good 38-41; (Continued on Page 9)

FUTURES TRADING

(Closing bids as of December 7, 1967)

	Midwestern Live Cattle — Chicago	Live Hogs — Chicago	Maine Potatoes — New York
December	26.40	19.47	
January '68		19.30	
February	25.80	19.25	
March		19.00	2.46
April	25.25	19.02-n	2.67
May		19.50-n	3.09
June	25.40	20.00-n	
July	26.02	20.70	
August	25.90	20.00	
September	26.00-n	19.75	
October	25.85-n		
November			2.36

a-asked b-bid n-nominal
Trend Cattle are irregular; Hogs are higher and Potatoes are higher.

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Kenneth E. Hershey, Sales Manager

New Holland Auction

December 7, 1967

CATTLE 958—Compared to last Thurs., slaughter steers 25 to 50c lower; cows 25-1.25c lower; bulls fully steady; feeder steers steady. Supply included 30% cows & 15% feeder steers.

SLAUGHTER STEERS—Choice 950-1300 lbs. 26.35-28.35; few head high-Choice 28.10-29; high-Good to low-Choice 25.85-26.60; Good 950-1300 lbs. 24.60-26.35; Standard to low-Good 22.85-24.60.

COWS—Utility & high-yielding Cutter 15.75-17.10, several 17.25-17.60; Cutter 14.50-16.25; Canner & low-Cutter 13.50-15.

BULLS—Choice 25-27; Good 23.60-25; Utility & Commercial 23-25.50, around 10 head 1350-2000 lbs. 25.85-27.60.

FEEDER-STEERS—Good 700-900 lbs. 22.85-24.

CALVES 426—Vealers mostly steady, instances \$1 lower on Choice.

VEALERS—Choice 41-43; Good 38-41.50; Standard 35.50-39.50; Utility 29-36; Cull 95-115 lbs. 24-29.50, 70-90 lbs. 22-26.

SLAUGHTER CALVES—Choice 280-350 lbs. 30-35, 350-425 lbs. 25.50-28; Good 270-425 lbs. 23-25.50; Standard 19-22.

SHEEP 24—Insufficient volume of any one class for a market test

COWS

December 6, 1967

Receipts of 137 cows, 4 bulls and 9 heifers sold well. Springers were steady and fresh cows sold stronger. Fresh cows, Holstein 425-650; Guernseys (none); Other breeds 325-565; Bulls 130-220; Heifers 155-325.

HORSES

December 4, 1967

Receipts of 304 head sold steady. Riding horses 135-350; Driving horses 125-375; Single horses 210-290; work horses (pair) 540-600; Pony mares 35- (Continued on Page 6)

Chicago Cattle

Weekly Review

CATTLE — Compared with last weeks close, slaughter steers were steady. Slaughter heifers sold steady to 25 lower, mostly steady. Cows were steady to 50 lower, while bulls were unchanged. In the carlot dressed meat trade at Chicago, Choice steer beef 50 to 1.00 higher, Good steady. Heifer beef 50-1.50 higher, with most upturn on Choice. Cow beef 50-1.50 lower, except Commercial steady. Receipts 21,900 compared with 20,800 last week and 26,400 last year. Twelve market receipts 189,500 compared with (Continued on Page 3)

CATTLE SALES

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Weekly Poultry Report

Eastern Pennsylvania And New Jersey

Weekly Review

LIVE HENS

Prices of light hens continued about unchanged, however an occasional lot noted as high as 4¼c. Heavy hens were generally ½c higher. Demand for light type was dull and unaggressive in most quarters as most processors only working part time and finding it difficult to move processed product. Offerings adequate with producers often holding hens till after holiday as egg prices continue to improve. Demand good for generally short offerings on heavy type. Prices paid at farms: Light Hens 3-4½, mostly 4-4½c, Heavy Hens 14½-15½, mostly 15-15½c.

Fogelsville

December 5, 1967

(Prices paid dock weights, cents per lb., except where noted.)

Light Hens 4-9½, mostly 4-5; Heavy Hens 4½-18, mostly 5½-12; Pullets 12½-27, mostly 16½-20; Roasters 4-25½, mostly 18-24; Capons 27½-35, mostly 31-32½; Ducks 18½-31, mostly 20-29; Drakes 15-43, mostly 34½-43; Geese 20-33½, mostly 25-32;

Tom Turkeys 10-24 mostly 18-20; Hen Turkeys 18½-33½, mostly 25-30; Rabbits 21-43, mostly 32-41; Guineas 68-70; Pigeons (per pair) 90-170, mostly 90-95; Jumbo Squab 95. Total coops sold: 1142.

Eastern Shore Exchange

Weekly Review

Broiler and fryer live prices averaged 13.30 cents per pound this week. Prices paid ranged from a high of 14.2 cents per pound on Monday to a low of 12.4 cents per pound on Thursday. Sales for the week totaled 948,300 head up 102,400 head from last week.

Chicago

(Continued from Page 2)

174,500 last week and 205,700 last year

SLAUGHTER STEERS — On Wednesday, Prime 1200-1350 lbs. Yield Grade 3 and 4 27.75-28.25, three loads at latter price High Choice & Prime 1100-1350 lbs. Yield Grade 2 to 4 26.25-27.25, Mixed Good and Choice 900-1200 lbs. 25.75-26.50, Good 24.50-25.75, Standard and Low Good 23.00-24.50.

SLAUGHTER HEIFERS —

How To Handle A Pushy Sales Call

Many telephone sales calls give you news of products and services and save you shopping time or help you take advantage of a sale. But what should you do about calls that turn into high-pressure sales pitches after misleading introductions?

Mabel Spray, Extension family economics specialist at Ohio State University, says the first thing to do is to learn to recognize questionable calls. She reports that the Better Business Bureaus indicate that telephone sales calls may be troublesome when:

The caller gives no identification.

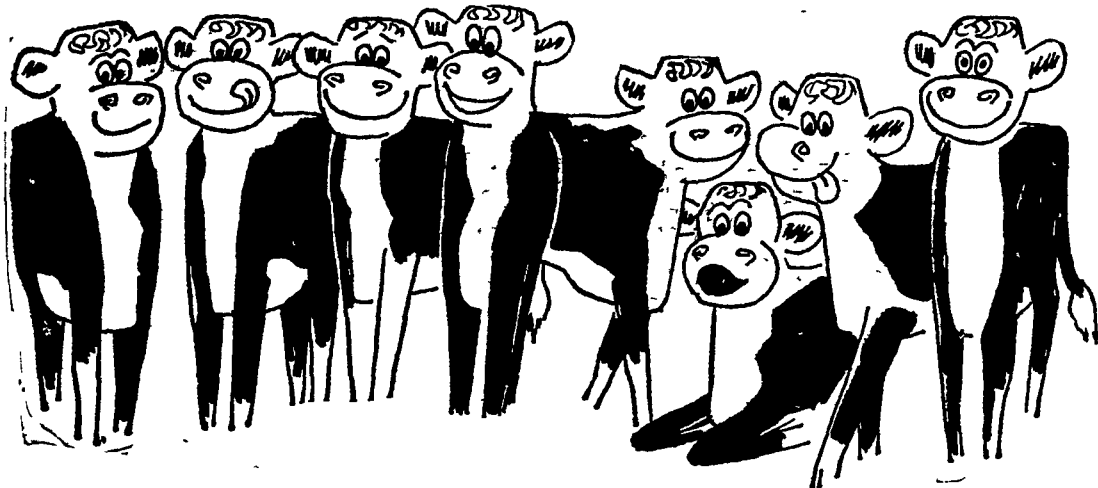
Claims to be conducting a survey, then tries to arrange a salesman's interview.

Says he is not selling anything, but would like to inter-

At midweek, High Choice and Prime 925-1050 lbs. Yield Grade 3 and 4 26.00-26.50, load Prime 1039 lbs. at latter price, Choice 850-1000 lbs. Yield Grade 2 to 4 25.25-26.00, Mixed Good and Choice 24.75-25.25, Good 23.50-24.75, Standard and Low Good 22.00-23.50

COWS — Late sales, Utility and Commercial 15.00-16.50, High Yielding Utility 16.50-17.00, Canner and Cutter 14.00-16.00.

BULLS — Utility and Commercial 20.00-22.50.



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LOW COST PRODUCTION...
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Lancaster Farming, Saturday, December 9, 1967—3

Weekly New York Egg Mkt.

From Monday, December 4 to Friday, December 8

	Mon.	Tues.	Wed.	Thurs.	Fri.
WHITE					
Ex. Fcy. Lg.	31½	32	33	33	34
Fcy. Lg.	30½	31	32	32	33
Fcy. Med.	29	29	29	29	29
No. 1, Med.	28	28	28	28	28
Pullets	26½	26½	26½	26½	26-26½
Peewees	20	20	20	20	20
Ex. Lg.	33½	34	35	35	36
BROWN					
Ex. Fcy. Lg.	33½	34	35	35	36½
Fcy. Lg.	32½	33	34	34	35½
Med.	28	29	29	29	29
Pullets	26½	26½	26½	26½	26½
Peewees	20	20	20	20	20
MIXED					
Standards	28	28½	29½	29½	30
Checks	20½	21	20½	20½	20½

Trend: Market shows good clearance on large sizes with outside demand good at most points. Smaller sizes are generally cleared.

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view you for advertising.

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Learning how to handle dishonest calls is the next step. The following techniques may help you to discourage pushy calls:

Ask to be sent a folder and

have a chance to consider the product if you are interested in what the caller is selling. Thank the caller, say goodbye, and hang up.

If you aren't interested in what the caller is selling, then say, "I'm not in the market for your product. Thank you for calling. Goodbye." Then hang up. But if the caller is rude or persistent, hang up immediately, the Better Business Bureau recommends.

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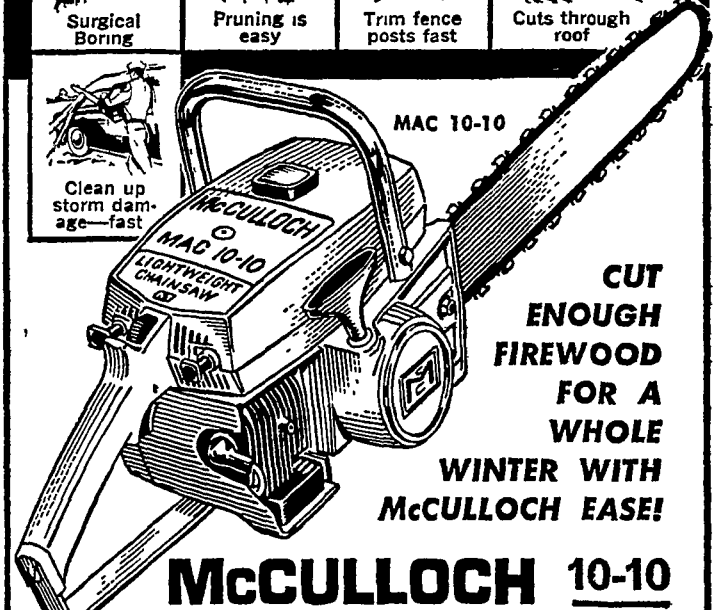
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From Where We Stand...

Agriculture — 2000

To quote from this publication recently issued by the United States Department of Agriculture:

"An expanding national economy requires a growing resource base. A rising standard of living demands a more wholesome environment. Fulfilling the needs of millions of people yet unborn cannot be assured unless we improve our use of natural resources and achieve planned patterns of land use without delay."

This is growth and the most important reason why we must step up conservation of the Nation's natural resources — especially soil and water. Do you realize that by 2000 A.D. the population of the U. S. will increase between 100 and 160 million from the present figure of over 200 million; that our food needs will at least double; that water needs for manufacturing will quadruple and for other uses will double; that land used for houses and other buildings will increase 200% while land used for transportation will increase 125% and for reservoirs 180%? With the population increase and shorter workweeks, the demand for outdoor recreation facilities may increase 300%.

Much of the withdrawal of land for these purposes will come from the areas now used to produce food and fiber for our present population. In order to meet the added requirements of a 50 to 80% increase in population in just 33 years from now, we must act to conserve and improve these resources. The fertility of the soil must be increased, soil erosion by wind and water must be reduced, ways need to be found to retain the water where it falls or be stored nearby.

To accomplish this we need to use every possible means available. It may be contour farming you need or just building contours on increasing cover crops of grasses and legumes by increasing the productivity of the soil through limestone and fertilizers. A call to the local Soil and Water Conservation Service will bring the information needed to conserve and improve our natural farm resources.

From where we stand, it looks like now would be a good time to do it.

It Could Be

Great Britain is 20 years "ahead" of the United States in the development of a welfare state — socialism. While many tend to blame the lamentable state of British affairs on international develop-

ments beyond the control of the British people, the effect of the debilitating dead-end philosophy of welfarism in Great Britain is all clearly apparent to anyone who has followed the news stories of the British decline.

The Illinois State Journal has ably summed up the current plight of Britain: "The economy, so hemmed in by fiscal guidelines of Socialist planning, goes from crisis to crisis. Saving the country from financial disaster every other month are the short-term remedies of borrowing, price fixing, wage freezes and manipulation of interest rates.

"The utopian era which socialism promised has never quite materialized. There are still the poor. There are considerably fewer rich. There are still strikes — when the government allows them. There are still power shortages, worse railroad inefficiencies and, over all, a growing bureaucracy of alarming proportions. . . Capitalism is anathema. Profits are frowned upon. The 'telly' set, a weekly gamble on the soccer pools and a divestment of responsibility characterize modern, socialist Britain."

The Journal logically asks "... could it be a vision of American 20 years from now?"

This We Aim To Do

If you do something bad, everybody always knows about it. But, you could go to church every Sunday of your life, take home stray kittens and help old ladies across the street forever and never find yourself a celebrity. The younger generation and most particularly the older teenage section of it are in this position. The lunatic fringe, the so-called "hippies," the LSD trippers and the troublemakers get all the publicity. Every adult should remember that this minority of the younger generation is not indicative of the ambition, intelligence or solid accomplishment of the vast majority of young people.

As a publisher, Mr. Don Robinson of The American Press observes, it might help if publications, "... would tell more about some of the outstanding achievements of young people and stop encouraging the mentally unbalanced by giving them all the limelight."

This we aim to do in Lancaster Farming.

Across The Fence Row

The difference between intelligence and education is this — that intelligence will make you a good living.

— Charles F. Kettering

Chop your own wood and it will warm you twice.

Then there's this story: Two small girls were playing together one afternoon in the park.

"I wonder what time it is," said one of them at last.

"Well, it can't be four o'clock yet," replied the other with magnificent logic.

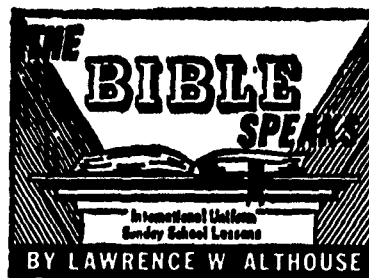
"How can you tell?" asked the first.

"Because my mother said I was to be home at four — and I'm not."

Weather Forecast

The five-day forecast for the period Saturday through next Wednesday calls for temperatures to average near normal. Daytime highs are expected to range in the mid 30's North, to mid 40's South. Over-night lows in the 20's North to the 30's South. Colder over the weekend, moderating Monday and colder again toward the end of the period.

Precipitation may total one-half inch melted occurring as snow or rain.



BUT WHEN?

Lesson for December 10, 1967

Background Scripture: Micah 4.

Devotional Reading: Isaiah 11:1-9.

The other evening on television there were some old film clips of the joyous celebrations that took place on V-J Day, the end of World War 2. Many of us remember vividly the exhilaration we felt on that day twenty-two years ago. After a gl- of a universal peace, but have gantic, tragic ignored what he said of the struggle, the means whereby this peace would world, it was be achieved. So men have heard said, had at last the prophecy, taken hope, had been "made safe their hopes dashed, and then cried for democracy." In dismay: "But when?"



Rev. Althouse says, the ancient prophecy would be fulfilled: "And many nations will come, and say: 'Come, let us go up to the mountain of the Lord... that he may teach us his ways and we may walk in his paths.' For out of Zion shall go forth the law, and the word of the Lord from Jerusalem" (Micah 4:2 RSV).

The Decisive One?

Of course, this had not been the first "war to end all wars." The first great global conflict had, it seemed now, accomplished come only on the day when all really nothing. This one, however, we hoped had been the decisive one.

But it was not the last war between us are pulled down — and today we find ourselves in the midst of an undeclared war which we delight so in building, that threatens to divide our nation. Some talk of "World War 3," not in terms of "if" but "when?" Thus, as in this Christ-mas season the old carols proclaim their "peace on earth, good will toward men," there will be many in the jungles of Viet Nam and the homes of America who will ask, "But when?"

This was the question which the people of Judah were asking in the time of Micah. There seemed to be nothing certain but constant warfare and international intrigue. Israel, the neighbor to the North, had fallen to Assyria, been carried into captivity, and virtually snuffed out of existence. Judah's own position was becoming increasingly precarious, standing between the two great

powers, Egypt and Assyria and constantly harassed by her small, hostile neighbors. To add to her worries, Babylon, a new great power was rising in the East.

The Great Day

Then Micah, the small-town prophet from Judah's backwoods, came to his countrymen with a message that envisioned a future day of universal world peace. Men would no longer use their resources to provide weapons for national security. Now these resources could be made into implements for building, healing, and helping. What a day he envisioned: "They shall sit every man under his vine and under his fig tree, and none shall make them afraid" (Micah 4:4 RSV).

Statesmen have delighted in quoting this passage. Unfortunately, however, they have focused on only part of his message. They have shared his vision ago. After a gl- of a universal peace, but have gantic, tragic ignored what he said of the struggle, the means whereby this peace would world, it was be achieved. So men have heard said, had at last the prophecy, taken hope, had been "made safe their hopes dashed, and then cried for democracy." In dismay: "But when?"

On That Day

Universal peace will result, says Micah, only when something else has first taken place:

"And many nations will come, and say: 'Come, let us go up to the mountain of the Lord... that he may teach us his ways and we may walk in his paths.' For out of Zion shall go forth the law, and the word of the Lord from Jerusalem" (Micah 4:2 RSV).

World peace, then, is not a technique, but a result. It will come only on the day when all men worship and serve God and make his will their guiding light.

It will come only when the walls between us are pulled down — and today we find ourselves in the midst of an undeclared war which we delight so in building, that threatens to divide our nation. Some talk of "World War 3," not in terms of "if" but "when?" Thus, as in this Christ-mas season the old carols proclaim their "peace on earth, good will toward men," there will be many in the jungles of Viet Nam and the homes of America who will ask, "But when?"

he answers: "When you and your brother walk in my ways."

(Based on outlines copyrighted by the Division of Christian Education, National Council of the Churches of Christ in the U. S. A. Released by Community Press Service.)

For Full Market Reports Read LANCASTER FARMING



NOW IS THE TIME...

By Max Smith

Lancaster County Agent

To Put It In Writing...

Many agreements and leases are made by farmers as well as other business men. Good farm management suggests that farm leases be put in writing and that each party has a copy of the agreement. There is less room for argument and disagreement when responsibilities are down in writing.

To Ventilate Barns...

In many livestock and dairy barns there is need of electric fan exhaust ventilation. Most barns are filled to capacity which means there are large amounts of body heat and moisture to remove from the building. In open shed or barn handling this is not a problem be-

cause there is cross ventilation and some air movement. However, in closed barns or in some sheds with only one open side, exhaust fans to move out this loaded air are needed.

To Enroll in Correspondence Courses...

Many Pennsylvanians are taking advantage of the correspondence courses offered at Penn State University. These are educational courses in a certain phase of agriculture or home-making at a minimum cost. Folks desiring to learn more about a certain subject can get this information and remain at home and on the present job. Contact Correspondence Courses, Box No. 5000, University Park, Penna. 16802.

Farm News This Week

Holstein Barn Meeting
At Stauffer Farm — Page 1

Veal Calf Club To Start Now — Page 1

Zerby Heads Vo-Ag Teachers — Page 9

Lancaster Has The Reserve
Champion Steer At 4-H Show — Page 1

Thirty-seven 4-H Steers
Go To Harrisburg — Page 1

S&W Group Says Thanks
At Banquet — Page 1

LANCASTER FARMING
Lancaster County's Own Farm Weekly
P. O. Box 266 - Lititz, Pa. 17543
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Freeman Urges Leadership Role For 4-H

Secretary of Agriculture Orville L. Freeman last week challenged young people to take a leadership role in meeting the problems of world hunger abroad and revitalization of rural areas in the United States.

He spoke at the 46th National 4-H Club Congress in Chicago.

Commending the involvement of U.S. 4-H Clubs in the War on Hunger, the Agriculture Secretary said, "Yet I would challenge you to do even more, to give even more of yourselves to this humanitarian—and deep-

ly practical—effort. If enough of you do this, I have no doubt future historians will write of your generation, 'This was the age that abolished hunger from the face of the earth.'"

The second great challenge facing young people, Freeman said, was revitalization of rural America.

"Today," he said, "70 percent of our people are crowded into just one percent of our land. A majority of our population—more than a hundred million—live in and around the 224 largest cities, which are growing at a rate three times that of non-metropolitan areas."

"By the year 2000, 300 million Americans will live on the same number of square miles that 200 million live on today.

Lancaster Farming, Saturday, December 9, 1967—5

If present trends are not reversed, 80 percent of these new Americans will live in and around the great cities, in conditions of incredible congestion and pollution."

He noted that "177 young men in rural America now reach working age for every 100 rural jobs opening up." New jobs will have to be created, he said, and along with them, "the quality schools, technical training, recreation facilities . . . housing and medical care that new industry requires before locating in a rural community."

Meeting the challenge of world hunger and rural-urban population balance, he said, "is not primarily a technical prob-

lem, it is a social, political and human problem.

"We know how to grow enough food to feed a world population many times present size. We have the technology to revitalize rural America. We have the resources to provide every American with a decent living and a quality diet . . . but do we have the will? Do we have the skill to use the know-how?"

"This is a human, not a technical equation, and it is the greatest question of our time."

An excellent way to knock the chip off your neighbor's shoulder is to pat him on the back.

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Member F.D.I.C.



THE GRAND CHAMPION STEER at the District 4-H Steer Show. Sold at the Lancaster Union Stockyards, Wednesday afternoon to Hershey Estates Abattoir and Hershey Motor Lodge for

\$1.14 per pound. Representing the buyer was Mark Hitz, (left). Showing the steer was Jim Wylie from Chester County. L. F. Photo

● Thirty-seven

(Continued from Page 1)

High, Leola; Susan Oberholtzer, Mt. Joy R2

Heavy-weight: Elaine Herr, Penn Grant Rd, Lanc; Ann Nissley, Mt Joy R1; Ronald Stauffer, Ephrata R1; Ricky Kreider, Manheim R3; Cindy Eshelman, Mt Joy R2 Mike Longenecker, Lititz R2. James Greider, Columbia R2.

HEREFORD

Light-weight: David Enck, Holtwood R2; Jeffrey Greider, Columbia R2, Randy Hess, Strasburg R1.

Medium-weight: Cheryl Brubaker, Rohr Rd, Lanc; Sandra Kreider, Manheim R3; John Long, Manheim R4, Harry Nissly, Millport Rd, Lanc, Susan

Graybill, Stevens R1; Donna Walter, New Providence R1; Donna Gaul, Manheim R1.

Heavy-weight: Mike Smucker, Ephrata R2, Shirley Craig, Nottingham R2. Linda Nissley, Mt. Joy R1; Faye Brubaker, E-town R3, Nancy Yunginger, Marietta R1.

SHORTHORNS

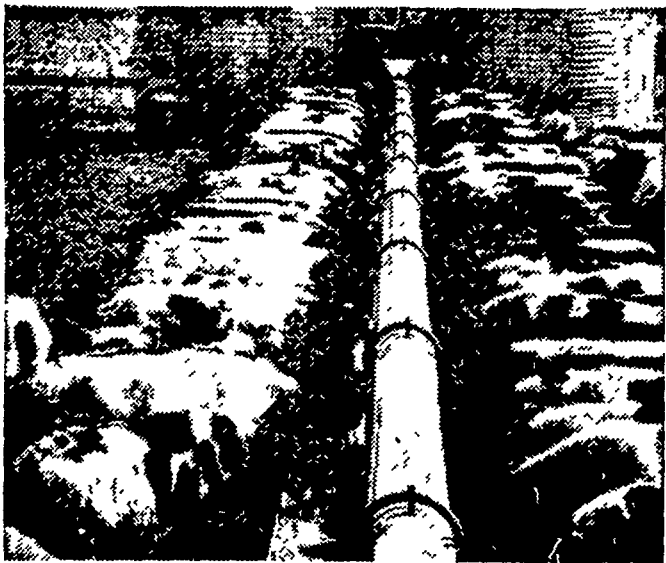
Larry Herr, Penn Grant Rd, Lanc; Donna Hess, Strasburg R1; John Lefever, Manheim R4, Eugene Bollinger, Denver R2, Larry Landis, Quarryville R1.

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● New Holland

(Continued from Page 2)
55; Geldings 25-45; Killers 4-5.

HOGS

December 4, 1967

Hog receipts of 955 head sold 25 to 50 higher. Retail 21-22.50; Wholesale No. 1 to 3, 19.75-28.

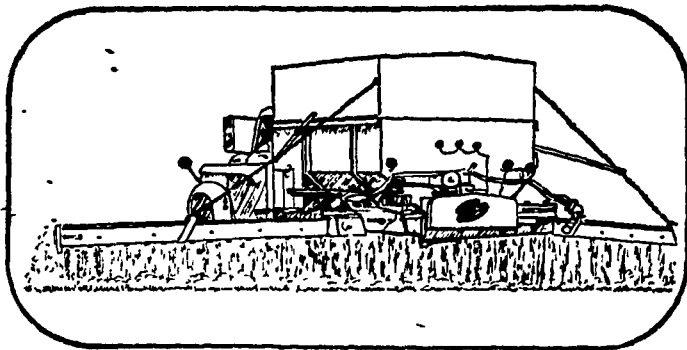
Sows 15-17.25.

CALVES

December 4, 1967

Calf receipts of 207 head sold steady. Choice & Prime 38.50-42.50; Good & L. Choice 34-38; Standard 31-33.50; Common 15-

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GRANGE NEWS

Fulton Grange #86 held their bi-monthly meeting Nov. 27 at the Grange hall in Oakryn. Clifford W. Holloway Jr. presided at the business meeting.

The Youth committee is still receiving scrap paper for benefit of Boy Scout Troop 330. They are sponsoring a Christmas-carolling December 18. The group will leave the Grange hall by car at 7:30 p.m. and return afterward for refreshments. Grangers and friends are invited to participate.

The Home Economics committee is selling Penna. State Grange cookbooks and Mrs. Clifford Holloway Jr. is in charge of selling Va. State Grange dessert cookbooks. Richard Nye is taking orders for Grange calendars.

The Community Service committee, Mrs. Freeda Huber, chairman, received Christmas

gifts for patients at Embreeville and Harrisburg State hospitals and will accept gifts until December 7.

Mr. and Mrs. Robert Lewis were received into membership. Mr. and Mrs. Clifford W. Holloway Jr. gave interesting reports of the National Grange convention they attended at Syracuse, N.Y.

The Home Economics committee, Mrs. William Walton chairman, conducted a pie contest. Mrs. Surra from the Solanco Home Economics Department was the judge. Winners were: spiced pumpkin: 1. Mrs. Charles Long; 2. Mrs. Clifford Holloway; plain pumpkin: 1. Mrs. Charles McSparran; 2. Mrs. Mary Sinclair; apple: 1. Mrs. Richard Holloway; 2. Mrs. Charles Long.

The Agriculture committee, Thomas Galbreath, chairman, conducted a corn contest. Judge was William Fredd, Solanco Ag. Department. Winners were: 1. Clifford Holloway III; 2. James King; 3. Clifford Holloway Jr.; 4. Richard Holloway.

Mrs. Jesse Wood was in charge of the program and read "Thanksgiving Is A State Of Mind" by Norman Vincent Peale. Mrs. Marian Ankrum read "The Art of Thanksgiving." Miss Anita Garvin gave her reading and dance which won her second place in the Miss Solanco Beauty Pageant. She was sponsored by Fulton Grange in that contest and also in the Solanco Harvest Queen contest.

A panel with William Arrow-smith as moderator and Clifford Holloway Jr., Henry Young and Alfred Overly taking part discussed the Milk Control Commission versus the nine-member board headed by State Secretary of Agriculture as proposed by Gov. Shafer, also imitation milk and import quota issues for milk.

The next meeting December 11 will be the annual Christmas party. Members are to bring gifts valued between fifty cents

● Lancaster

(Continued from Page 2)
VEALERS—Choice 41-44, few head on Mon., 45; Good 38-41; Standard 35-39; Utility 29-35; Cull 25-29, 70-90 lbs. 19-23.

HOGS 850—Barrows & gilts steady to 25c lower. US 1-2 200-245 lbs. 20-20.50; few US 1, 190-200 lbs. 21; US 1-3 195-270 lbs. 19-19.75; US 2-3 245-310 lbs. 18-25-18.75.

SHEEP 275—Wooled lambs & slaughter ewes steady.

WOOLED LAMBS — Choice 65-95 lbs. 23-24, few small lots \$25; Good 60-100 lbs. 21-23; Utility 55-85 lbs. 17-21.

and one dollar for exchange. Ladies are to bring homemade Christmas decorations, gifts or cookies and the recipe for the same to be displayed. The Lecturer will present a Christmas program.

The December 25 meeting will be omitted.



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If you don't have a Christmas Club at County Farmers... what are you waiting for?

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Member F.D.I.C.





CHAMPION SHOWMAN two days in a row. Michael Hosler topped the Lancaster County Contest on Tuesday and won with different judges again on Wednesday at the District 4-H Beef Show. L. F. Photo

● 4-H Show

(Continued from Page 1)

manship contest. Mike won on Tuesday in the local county contest and did it again in the district contest on Wednesday.

Lancaster placings in the district show are as follows:

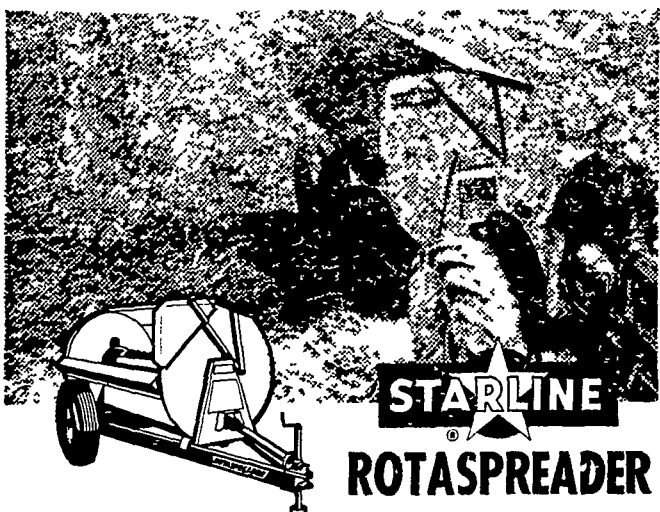
ANGUS, Light-weight, 5, Ronald Enck; Medium-weight, 1, Donald Bollinger; 3, Dale Bushong; 4, Jeffrey Brubaker; 5, William Frey; Light-heavy-weight, 1, Harold Welk; 3, Gary Neff; 5, Jim Thompson; Heavy-weight, 2, Linda Kay Ober; 2, Gary Dean; 4, Glenn Brubaker.

Nancy Herr; 2, Kenneth Longenecker; 3, Judy Thompson; 4, Michael Hosler; Medium-weight, 1, Ray Brubaker; 2, Dennis Rohrer; 3, Nancy Zimmerman; 5, Ken Buckwalter; Light-heavy-weight, 1, Nancy Frey; 2, Joe Wivell; 3, Dennis Brubaker; 4, Janice Wenger; 5, Tom Houser; Heavy-weight, 1, Gary Forry; 2, Darlene Neff; 3, Dale Hershey; 4, Charles Barley; 5, Tom Wivell.

SHORTHORN, 1, Larry Rohrer; 3, John Welk; 4, David Long; 5, Linda Hess.

SHOWMANSHIP, 1, Michael Hosler; 2, John Welk; 3, Marvin Nissley.

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● Veal Calf

(Continued from Page 1)

high fat all milk-product replacer and to house them in an elevated tie stall.

You should contact the Extension Office if you are interested and you will then be mail-

ed a new 4-H Veal Production latter part of February at New Holland.

A special meeting will be held at a later date and you should obtain a calf born between December 10 and December 20.

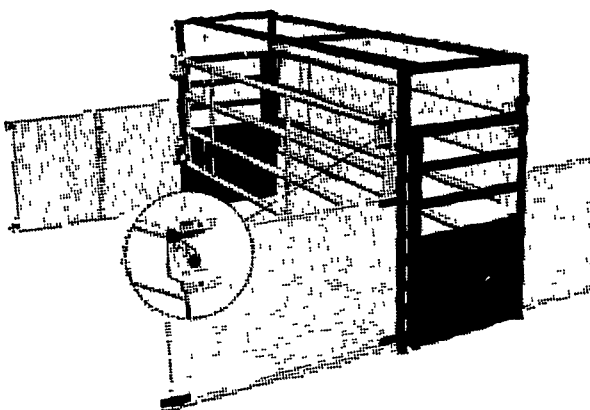
"Veal production has good profit potential and is a practical youth project on many farms," Plastow said.

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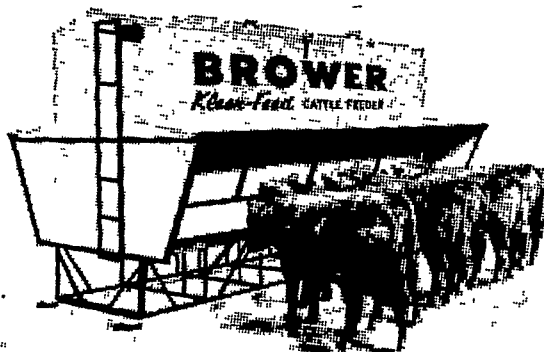
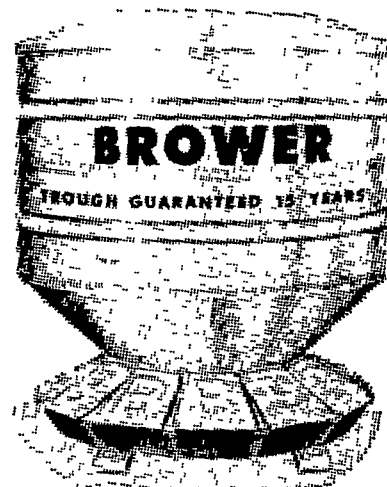


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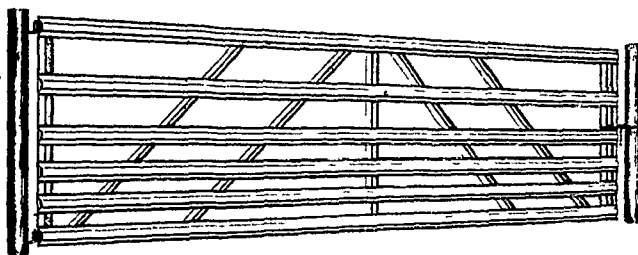


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ELECTED OFFICERS of the Lancaster County Agricultural Teachers. (left to right) Donald M. Robinson, Garden Spot High School, secretary; Clair W. Zerby, Warwick, president;

Ralph M. Layman, Solanco High School, vice president; and Charles E. Ackley, Jr., Ephrata High School, treasurer. L. F. Photo

● S & W Group (Continued from Page 1)

trict, am honored in presenting this plaque to you."

Campbell, in accepting the award "For Outstanding Service", said that serving on the Soil and Water Board was the thing he will miss most. "I'll be missing you," he said.

Chairman of the County Commissioners Benjamin Weaver congratulated the Soil and Water Service for being interested in conservation and expressed hope that "We can get more organizations that will be interested." Weaver said the recent state convention was a highlight of the year and said he overheard persons from Indiana and Tioga counties at the convention banquet saying they had a good time. "I was happy to hear this and a little proud," he said.

Amos Funk, chairman, said

Zerby Heads Vo-Ag Teachers

Clair Zerby, Vo-Ag teacher at Warwick High School, was elected president of the Lancaster County Vocational Agricultural Teachers Wednesday evening, at a regular meeting at Elizabethtown High School. Zerby was promoted from vice president.

In his opening remarks, "Our Soil and Water Conservation Service is a division of county government. It is important to remember this."

In speaking of the state convention, Funk said, "I was overwhelmed by the cooperation of all." He mentioned the associate directors who took car trips with the out-of-county guests and the county commissioners because they budgeted \$1000 for the convention.

Elected to fill the vice president position was Ralph Layman, Solanco Vo-Ag teacher.

Donald Robinson, Garden Spot High School Vo-Ag teacher, was elected secretary and Charles E. Ackley Jr. was re-elected treasurer.

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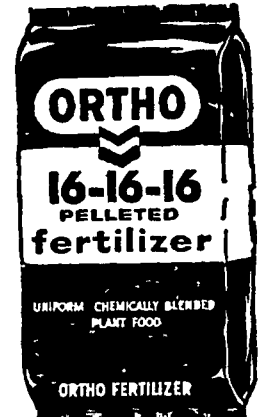
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● **Vintage** (Continued from Page 2)
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HOGS 135—Barrows & gilts 25-50c lower. US 1-2 195-235 lbs. 20.10-20.60; Few US 1, 205-215 lbs. 21-21.25; US 1-3 195-240 lbs. 19.25-19.85; US 2-3 250-325 lbs. 18.35-19.10.
SHEEP 66—Wooled lambs & slaughter ewes fully steady. WOOLED LAMBS — Choice 85-105 lbs. 24.50-27; Good 22-24.50.
SLAUGHTER EWES—Utility & Good 4-7.50.

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Nu-Milkerpels contain urea as a protein source. Why? Urea makes high-quality protein quickly available in the cow's rumen. She makes more milk—and research indicates urea aids in the digestion of fiber in the ration.

Nu-Milkerpels also protect you from off-flavor milk. It is fortified with extra vitamin E. Research has established the fact that vitamin E, in the amount now included in Nu-Milkerpels, helps milk keep the naturally good-tasting flavor nature intends it to have.

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Then put these highly favorable economic facts to work for you and your herd. Do it now by ordering Nu-Milkerpels 16. Agway Inc.



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For the Farm Wife and Family

By Mrs. Richard C. Spence, Food Editor

CHRISTMAS COOKIES



SPENCE

Here's one of the best ways to conjure up the spirit of Christmases past — bake a batch of these old-fashioned molasses-ginger cookies. Their rich flavor makes them delicious whether you serve them plain or spruced up for the holidays. They're festive spread with frosting and trimmed with bits of green cherries and red cake decorations. You can add your own colorful touch with your favorite frosting and/or other decorations.

For easy storing, pile the plain cookies into your cookie jar where they'll tend to "mellow". As a convenience, if you like, you can frost a few cookies at a time as you need them. The frosting can be kept in the refrigerator, easily remoistened and whipped up again each time.

SPICED MOLASSES COOKIES

- 1/2 cup (1 stick) butter
- 1 cup sugar
- 2 eggs
- 1 teaspoon baking soda
- 1 tablespoon water
- 1 cup molasses
- 4 cups sifted regular all-purpose flour
- 1 teaspoon ginger

Cream together butter and sugar until light and fluffy; add eggs and beat well. Combine baking soda and water and add to creamed mixture; blend in molasses. Sift together flour and ginger; gradually add to creamed mixture. Drop by teaspoonfuls onto buttered baking sheet; bake in a preheated 350 degree oven 12-15 minutes. Makes 6-7 dozen cookies. When cool, frost with Confectioners Icing.

*CONFECTIONERS ICING

- 2 1/2 cups confectioners sugar

- 1 tablespoon white corn syrup
 - 2 tablespoons butter, softened
 - 3-4 tablespoons hot water
- In a bowl combine sugar, syrup, butter and water; stir until thoroughly blended.

COCOA KRISPIES DAINTIES

- 1/2 cup corn syrup

- 1/2 cup peanut butter
 - 1 1/2 cups sifted confectioners sugar
 - 3-4 cups cocoa krispies
- Mix corn syrup, peanut butter and sugar thoroughly. Add 2 cups of the cereal; stir until well mixed. Shape firmly into balls about 1-inch in diameter. Roll balls in remaining cereal, pressing lightly into surface. Let stand in cool place until firm. Makes about 32 Dainties, 1 inch in diameter.

LEMON REFRIGERATOR COOKIES

- 4 cups sifted flour
- 2 teaspoons baking powder
- 1 teaspoon cinnamon
- 1/2 teaspoon salt
- 1/4 teaspoon baking soda
- 1 cup shortening
- 2 cups firmly packed brown sugar
- 2 eggs
- 2 or 3 lemons
- 1/2 cup chopped walnuts
- 1/2 cup chopped dates

Sift together flour, baking powder, cinnamon, salt and soda. Cream together shortening and sugar until light. Add eggs, one at a time, beating well after each addition. Grate the peel from one lemon; set aside. Juice the lemons to yield 1/2 cup juice. Add the dry ingredients to the creamed mixture alternately with the lemon juice, mixing until well blended. Stir in grated peel, walnuts and

dates. Divide dough in half; morsels over hot (not boiling) place each half on a piece of waxed paper and shape into a roll about 13 inches long. Chill one at a time. Stir in melted chocolate and molasses until until firm, or place in freezer for about one hour until firm, but not frozen. With a sharp knife, cut slices about 1/4-inch thick; place on a lightly greased cookie sheet. Bake at 375 degrees for 10 minutes, or until lightly browned. Remove from sheet and cool on wire rack. Makes 7 1/2 dozen cookies.

CHOCOLATE FRUIT BARS

- 1 cup (6-oz.) semi-sweet chocolate morsels
- 2 tablespoons shortening
- 3/4 cup sugar
- 4 eggs
- 1/2 cup molasses
- 1 1/2 cups sifted all-purpose flour
- 1 teaspoon baking powder
- 1 1/2 teaspoons cinnamon
- 1/2 teaspoon salt
- 1 cup chopped candied fruits
- 1 cup chopped nuts

Melt semi-sweet chocolate

*EASY CHOCOLATE GLAZE

- 1 cup (6-oz.) semi-sweet chocolate morsels
 - 1/4 cup milk
 - 2 tablespoons confectioners sugar
 - 1/4 teaspoon vanilla
- Combine chocolate morsels and milk in top of double boiler over hot (not boiling) water, or in a saucepan over low heat. Heat until melted and smooth, stirring to blend. Remove from heat. Stir in confectioners sugar. (Continued on Page 11)

Robert K. Rohrer

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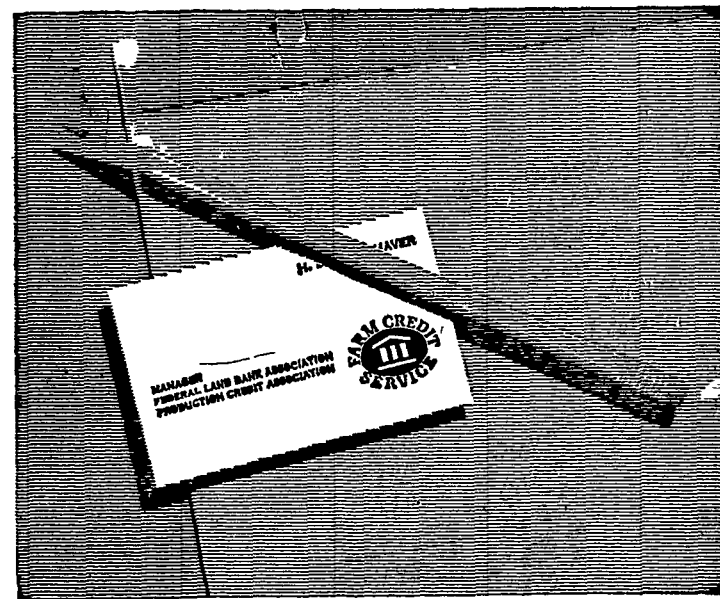
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● For The Farm Wife

(Continued from Page 10)

ar and vanilla. Makes $\frac{2}{3}$ cup.

ZIPPETY POLKA DOT SQUARES

- $\frac{1}{4}$ cup butter
- 1 cup graham cracker crumbs
- 1 cup chopped nuts
- 1 cup semi-sweet chocolate morsels
- 1 cup flaked coconut
- $1\frac{1}{4}$ cups ($14\frac{1}{2}$ oz. can) sweetened condensed milk

Melt butter in 9-inch square pan. Sprinkle over the butter in layers the graham cracker crumbs, nuts, chocolate morsels, and coconut. Pour the sweetened condensed milk evenly over top; do not stir. Bake at 350 degrees for 30 to 35 minutes. Cool; cut in $1\frac{1}{2}$ inch squares. Makes 3 dozen.

CHRISTMAS NUGGETS

- 1 cup corn flake crumbs
- 2 cups sifted regular all-purpose flour
- $\frac{1}{2}$ teaspoon salt
- 1 cup soft butter or margarine
- $\frac{1}{2}$ cup sifted confectioners sugar
- 1 tablespoon milk
- 1 teaspoon vanilla flavoring
- 36 drained candied cherries

FROSTING:

- 2 cups sifted confectioners sugar
- $\frac{1}{4}$ cup milk
- 2 drops red food coloring
- 1 teaspoon rum flavoring

Sift together flour and salt. Beat butter and sugar until light and fluffy. Mix in milk and vanilla. Stir in dry ingredients together with corn flake

crumbs until thoroughly combined. Shape into 1-inch balls around cherries and place on ungreased baking sheet. Bake in moderate oven (325 degrees) about 18 minutes or until lightly browned. Cool.

Combine sugar, milk, food coloring and rum flavoring; mix until smooth. Dip cookies into frosting and place on wire rack to harden. Makes 3 dozen cookies.

● Neighbors

(Continued from Page 1)

Countrv Kitchen Diner by several of the cooperating men.

Names of the helpers are as follows:

Herman Zeager, Melvin Hufford, Carl B. Zeager, Stanley Zeager and Michael Hufford, all of Bainbridge; Paul Ruhl, Arthur B. Gantz, Howard Gible, John Brubaker, David E. Miller and Richard Charles, all of Mt. Joy; Russell Shissler, Orville Hollinger, Howard Kopp and J. Frank Zeager, all of Middletown; Robert Groff, Quarryville; Martin L. Gish and John Shank, Rheems; Leon Good, Maytown; Samuel Gish, Lawn; Roy Kurtz, Bareville;

Also, J. Roy Gish, Barry Kurtz, Victor Dohner, Jacob Saylor, Amos Whisler, Richard D. Myers, Gene Gish, Brinser Heistand, David W. Kurtz, Carl J. Weidler, Menno Oberholtzer, John Kurtz, Martin Hynicker, Clifford Hoover, Norman L. Zeager, Paul Weidler, Melvin Hoffer, Howard Longenecker and Leon Weidler, all of Elizabethtown.

Don't use the article delivered to you if you find that it is not the same as you ordered, but immediately notify the seller.

For the Farm Wife and Family

Ladies, Have You Heard? . . .

By Doris Thomas, Extension Home Economist

Protect Floor Coverings

To keep family members and visitors from tracking snow, ice, and salt onto carpets and rugs, put mats outside all entrances. Select mats absorbent enough to soak up dripping snow and ice from boots — and rough enough to remove cinders and soil from boots.

To Make Good Coffee

Differences in coffee consist of differences in color, aroma, body, and flavor in the blending process.

Water greatly affects coffee flavor. Oily film which appears on top of a cup of freshly brewed coffee usually comes from overroasting of the coffee.

An active enemy of coffee flavor is air. Keep a tightly sealed coffee can open only long enough to spoon coffee, then quickly reseal. Buy coffee in small amounts and often.

If you pour coffee from marketing package into another canister at home, be sure the canister has been cleaned with dry baking soda before refilling.

Checklist for Proper Machine Stitching

Before starting to stitch, pull both top and bobbin thread ends toward the back of the presser foot.

Lower the needle into the threaded correctly.

Be sure take-up lever is at highest point before and after stitching. This prevents thread from slipping out of needle and breaking or getting jammed.

Be sure thread is wound evenly on the bobbin. Use identical thread for both the upper thread and bobbin to maintain a perfectly balanced stitch.

If thread breaks while you're sewing, see if the machine is threaded correctly.



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Next time you need an Agricultural Loan . . . to buy livestock, new farm equipment, for farm improvements or for any other purpose . . . talk to George Lewis at your Headquarters for Money Matters. He speaks your language and looks at farm problems from YOUR side of the fence.



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Tuesday, December 19th — 1:30 P.M.

QUARRYVILLE FIRE HALL

Tuesday, December 19th — 7:30 P.M.

HEAR THIS AGWAY EXPERT
DISCUSS THE LATEST FACTS AND
FINDINGS ON DAIRY RESEARCH

Dr. K. L. Dolge.

Animal Nutritionist,
Agway Inc.

Graduate of University
of Conn., B.A., M.S.;
Cornell University,
Ph.D. Member American
Dairy Science Association;
American Society of Animal
Production; New York
Academy of Science.



DR. DOLGE

Come To The Agway Dairy Seminars . . .
Tell Your Friends, Neighbors



Sponsored By Your Local
Agway Store or Representative

Every year more people open a Christmas Club at County Farmers. How about you?

Milk Industry Representatives Make Statements At Harrisburg

HARRISBURG — Leland H. Bull, State Secretary of Agriculture, said last week that he will study statements submitted by milk industry representatives before issuing rules and regulations pertaining to simulated milk.

Most of the statements made at the meeting concerned the type of information that should be permitted on simulated milk containers.

Additional statements are expected from a number of industry representatives who were unable to attend the Nov. 30 meeting because of snow.

Bull said the Agriculture Department is not permitting pictures of cows, dairy farms, and phrases associated with milk to be used on the cartons of bottlers who are now packaging simulated milk in Pennsylvania.

"The words some packagers would like to use are so closely related to milk that a housewife would have to be a magician to know whether she was buying real milk or simulated milk," Bull said.

He said he objected strenuously to statements like "it tastes like milk," "it looks like milk," "it's homogenized," "it's pasteurized," "it's dairy fresh."

Sam Williams, a dairy farmer from Middletown RD, was opposed to any use of the word milk in describing simulated milk. "Something that comes from soybeans shouldn't be called milk," he said.

Harold Ely, Montrose (Susquehanna County), a representative of Dairymen's League, urged separate cases in food markets for milk and simulated milk. He said there should be some visual distinction made in food markets so a housewife could distinguish real milk from the simulated product.

Ely also suggested a trace element be put in simulated milk so that it could be detected if it were being used in other food products.

Richard Small, Chambersburg R1, a Penna. Farmers Association official, voiced a fear that dairymen would be subsidizing simulated milk and simulated milk products. He contended the solids for simulated milk come from skim or powdered milk for which producers receive the lowest price.

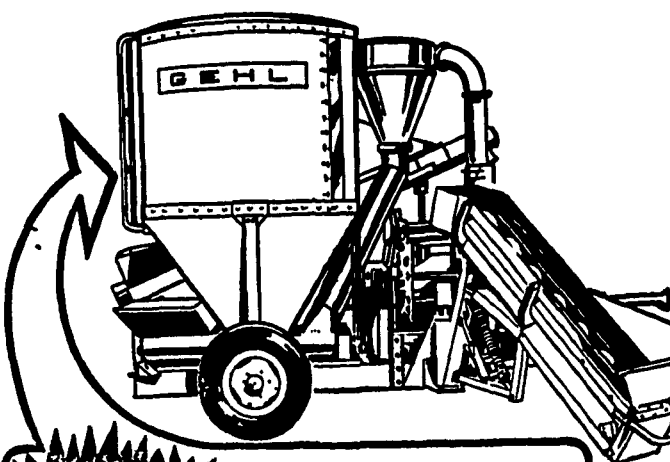
"The ingredient used in simulated milk is purchased at the lowest price and the final product, namely simulated milk, is then sold in competition with fluid milk which brings the dairymen the highest price."

A statement from Eastern Milk Producers Cooperative Association called for "sound and equitable pricing" of non-fat milk solids contained in imitation milk.

Henry R. Geisinger, executive vice president, Penna. Association of Milk Dealers, called for no barriers that would prevent a milk dealer from processing and distributing sim-

ulated milk. He also asked that the same rules and regulations that cover the sanitation aspects of milk be applied to the packaging of simulated milk.

Loopholes must be avoided when rules and regulations are determined, Geisinger said. He said they allow unscrupulous processors to "escape the important requirements of sanitation, labeling and ingredients."



EXCLUSIVE FIBERGLASS TANK
Lightweight, Strong as Steel

Another Gehl first! New, optional Mix-All tank of modern fiberglass reinforced plastic — the space-age building material. Advantages: tank is strong as steel, yet weighs 1/4 as much; rust-proof (not affected by salt or minerals); permanent molded-in white color won't scratch, peel or require re-painting; smooth interior sides reduce feed bridging, allow faster unloading; insulates better, reduces moisture condensation.

OTHER GEHL MIX-ALL FEATURES:

- 66 thin, steel hammers that CUT . . . not POUND to give you a uniform grind.
- Semi-suction fan draws materials through screen quickly.
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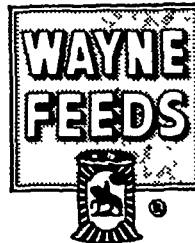
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Now you no longer need to pay for higher protein levels than your layers are capable of using as they move through the phases of the production cycle. The new Wayne Low-Cost Phase Layer Feeding plan allows you to feed your layers what they need . . . when they need it. It keeps production and quality up, reduces your feeding costs by adjusting the protein requirements to meet the conditions in your flock . . . and it works for both cage and floor operations.

Don't Burn Down Your Home This Christmas

Harrisburg—Plan on burning down your home? If so, the operation is quite simple especially during the Christmas season.

Take one Yule tree, the bigger the better; plunk it into a tree stand without water, place it near a heat source, attach a

few strands of lights, which may sputter and spark; and you have got it made.

Fortunately no one is interested in burning down his home and to prevent such a tragedy here's a few tips on tree protection from Albert B. Mickalitis, senior research forester, Department of Forests and Waters. "First," Mickalitis recommends, "cut the trunk at an an-

gle and stand the tree, which should be well supported, into a container of water. Check the water from time to time. It doesn't take long, in a well heated room, for it to become absorbed up into the tree or to evaporate."

Secondly, for the actual fireproofing, spraying the exterior of the tree, Mickalitis suggests a formula which is quite inex-

pensive. The ingredients can be obtained from practically any drug, grocery or seed store, and it is the same spray which is used in State-owned and State-leased buildings.

Just mix two gallons of sodium silicate, commonly known as water glass, with one gallon of water and six teaspoons of liquid soap. The latter is used as an adherent.

Although he is not an electrician, Mickalitis has one last bit of advice—make sure that the strings of lights are in perfect condition before attaching them to the tree.

7:30 p.m. — Ephrata Young Farmers Meet, School Ag Room
8:00 p.m. — Lancaster County 4-H Holstein Club Christmas Party, Rheems Fire Hall

● Banks Largest

(Continued from Page 1)

ed effort through improved lending programs to meet these changing credit demands of the state's farmers."

The increased use of credit by farmers, according to the banker, has been accompanied by a substantial gain in the total assets of farm families. Therefore, in the aggregate, the equity position of farmers, contrary to public opinion, is being maintained at a satisfactory level. Nationally, farm families have \$228 billion of their own funds invested in agriculture. This represents 83 percent of the total capital requirements of farmers.

Musselman stressed the importance of farmers and bankers working closely together to improve farm financial arrangements. He reported that nine out of ten insured banks throughout the country had agricultural loans outstanding, with nearly 92 percent of the banks in Pennsylvania extending credit to farm people.

The interest rate on VA guaranteed loans may not exceed six percent per year on the unpaid balance nor may fees and charges exceed those allowed by VA.

● Farm Calendar

(Continued from Page 1)

Conservation District Directors meet at Lancaster Court House

7:30 p.m. — Agway tobacco meeting, New Holland Warehouse

7:30 p.m. — Manheim Young Farmers Meet at the School Ag Room

Tuesday, December 12

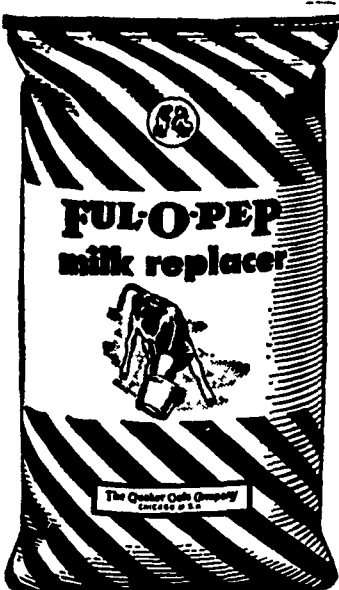
6:30 p.m. — Lancaster County Farm Equipment Dealer's Association Christmas Meeting, Dutch Town and Country, Vintage

7:30 p.m. — Lancaster County Holstein Association Barn Meeting, Clarence Stauffer Farm, Ephrata R1

Wednesday, December 13

8:00 p.m. — Lancaster County Baby Beef Club Christmas Party, Landisville Elementary School

Thursday, December 14



Believe it or not...

An improved product... at a lower price. Continued work by Ful-O-Pep Researchers has resulted in an improved FUL-O-PEP MILK REPLACER... and the lower cost is passed on to you.

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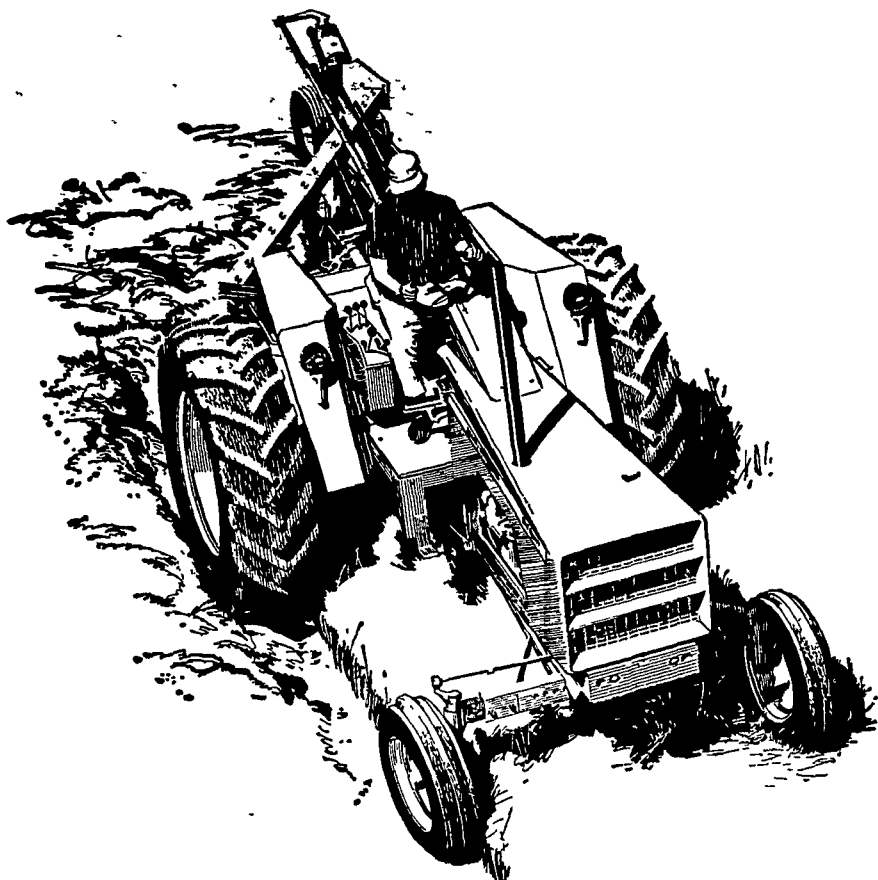
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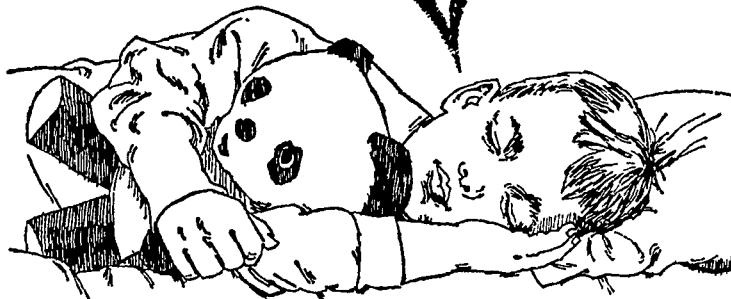
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● **Lancaster Auction**
(Continued from Page 2)

24 85, individual Utility 27.60; 23-29, 70-90 lbs. 19-22.
Cutter & low-Utility 20.75-21.75. HOGS 109—Barrows & gilts
CALVES 116—Vealers 50-51 25c lower, instances 50c lower.
lower. US 1-2 200-245 lbs. 20-20.50; US

VEALERS — Choice 41-44;
Good 38-41; Standard 35-38.50;
Utility 29.50-36; Cull 95-115 lbs.

1, 190-200 lbs. 21; US 1-3 195-
270 lbs. 19-19.75; US 2-3 245-310
lots Choice 70-90 lbs. 24-25, one
lbs. 18.25-18.75.
SHEEP 3—Woolled slaughter
lambs steady. Utility 55-80 lbs. 17-19.

CHRISTMAS SALE

BLACK AND WHITE HOLSTEIN FARM DAIRY COW SALE PAVILION

along Rt. 230 Bypass directly across from the
Comet Outdoor Theatre, just west of Lancaster.

FRIDAY, DEC. 15, 1967

8:00 P.M.

We will have free bus service from the Intercourse Bank at
7:30 P.M. The black & white bus will stop anywhere along the
old Phila. Pike. It will take you directly to our sale and return
to Intercourse.



**30 Minnesota and
10 Canadian
Purebred Cows**

Fresh or ready to Freshen

Turkey drawings and
everybody gets a prize!

2 years credit terms. Credit can be arranged prior to sale.

CHARLES C. MYERS, Owner

CLEAN SWEEP

PUBLIC SALE

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from Oxford past school. 1½ Miles Southwest of Hickory Hill.
Formerly the Dr. Stubbs Farm, Chester County, East Nottingham
Township.

Saturday, December 16, 1967

10:30 A.M.

39 Reg. and Grade HOLSTEINS

35 Milk Cows, 30 Registered and 5 Grade,

3 Reg. Open Heifers, 1 Reg. Bull, 1 Year Old

No. 26 Grade	365 da.	17,720 M	683 F
No. 17 Grade	314 da.	13,574 M	527 F
Della Va	305 da.	14,139 M	582 F
Rag Apple dau.	289 da.	14,743 M	575 F
Reroyal Burke dau.	272 da.	13,127 M	500 F

Other Sires Used Ivanhoe, Lucifer Star, Belle Boy.

Nearly All Bred to A. B. S.

90 Percent Home Raised.

Bangs and T. B. Accredited, Vaccinated, Charts Furnished.

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1967 D. H. I. A. 11,190 Milk 438 Fat

**Oliver 1550 Hydra-Power Drive, 287
Hrs. 3 Bottom 16 in. Trip Bottom Plow;**

77 Oliver, 66 Oliver with Cultivators, Oliver Radex 2 Bottom,
Oliver 2 Bottom Trailer with Cylinder, Oliver Heavy Duty Disc,
Spring Tooth Harrow, Single Cultipacker (1 year), No. 62 Oliver
Baler P.T.O., Oliver 7 ft. Semi Mounted Mower, Braly Crimper,
3 Bar Side Rake, 30 ft. Smoker Elevator, Oliver 13 Disc Grain
Drill, I. H. C. Corn Planter, 471 Oliver Spreader P.T.O. (good),
Super six Manure Loader, No. 72 Gehl Flail Bar Chopper, 10 ft.
Easy-Flo Fertilizer Spreader, Danuser Post Hole Digger (3 pt.),
2 Elec. Wheel Wagons with Bed, Wooden Wheel Wagon with
Flats, Trailer Field Spreader.

2200 BALES HAY, 1st, 2nd, 3rd CUTTING ALFALFA

2200 BALES STRAW, 14x40 SILO OF CORN SILAGE

12x38 Tractor Chains, Walking Plow, Spike Harrow, Corn-
sheller, Saw Buck, Harness, Locust Posts, Hay Rope, 6 in. Belt,
Vise, Anvil, two Feed Carts, Grain Cradle, 3 Sleighs with Basket
Body to set in one.

No. 75 DeLAVAL MILKER PUMP WITH 3 UNITS, 2 are 50
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RACK, 14 MILK CANS.

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at 11:30 A.M.

Rte. 49 just E of Elkland

55 very good home-raised Hol-
steins; Large and very complete
line late-model, like-new equip.
incl. new "656" Farmall and
"Super C" tractors, #16 Chop-
per, Baler, new wagons and
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transfer system w/glass line,
barn cleaner, stanchions and
cups, big Surge milker pump,
brand-new silo unloader, 1,500
bu. oats, hay, produce, etc.; 1965
cream-puff "Fleetside 20" Pick-
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McLean. For full list mailed to
you, write at once to Rumseys',
Whitesville, N.Y.

PUBLIC DAIRY AUCTION

Monday, December 11
at 11:30 A.M.

42 head Registered & Grade
Holsteins, DHIA herd average:
13,837 milk, 537 fat; plus Milk
Tank & Equip; 2500 Bales Hay.

Frank A. Plummer, owner, at
Chestertown, Md.
Joe Rudnick, Auctioneer

Sale Register

THURS. DEC. 14 — 12:30 P.M.
Purebred Guernsey Sale, Assn.
Sales Pavilion, Lancaster, Pa.

FRI. DEC. 15 — 8 P.M. Christmas
Sale at Black & White Holstein
Farm, along Rt. 230 Bypass.

FRI. DEC. 15 — 1 P.M. Dispersal
Sale of Reg Holstein Dairy Cat-
tle at Aberdeen Sales Co., on
Md. Rte. 22, 6 mi. E of Bel Air,
Md. Terms by Francis Smith.

SAT. DEC. 16 — at 10:30 A.M.
Clean Sweep Public Sale, locat-
ed 3 mi. SE of Oxford, Chester
Co., East Nottingham Twp.
Terms by Lathie W. Lester.

SAT. DEC. 16 — 11:30 A.M. Big
Tioga Co. Auction, Rte 49 just
E of Elkland Terms by Edgar
and Larry McLean

WED. JAN. 10, 1968, Blue Ball,
Pa. 9:30 A.M. — Farm Equipment.
We sell on commission. Paul Z.
Martin.

WED. JAN. 24, 1968 9:30 A.M. —
Blue Ball, Pa. Farm Equipment.
We sell on commission. Paul Z.
Martin.

SAT. JAN. 27, 1968 — Sugar
Loaf Farm Sale, Box 1236,
Rt. 1, Pa. Terms by Anna B.
Staunton, Virginia

WED. FEB. 14, 1968, 9:30 A.M. —
Blue Ball, Pa. Farm Equipment.
We sell on commission. Paul Z.
Martin.

WED. FEB. 28, 1968, 9:30 A.M. —
Blue Ball, Pa. Farm Equipment.
We sell on commission. Paul Z.
Martin.

GRADED

FAT CATTLE SALE

**THURSDAY,
DEC. 14**

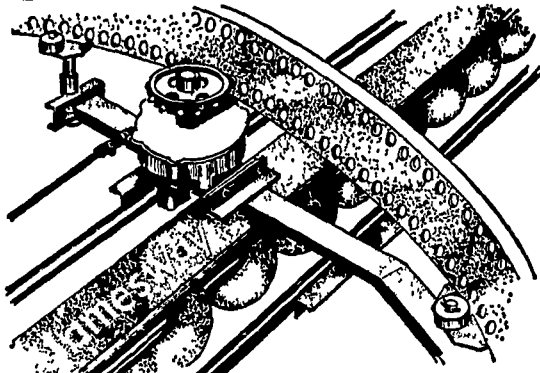
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Harrisonburg, Va.
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The Volumatic silo
distributor-unloader saves
you time and bother by elim-
inating drive drums and ad-
justing weights. Three-point
suspension keeps unloader
level. Power circle drive pro-
vides positive power that
doesn't depend upon silage
surface for traction. The Vol-
umatic unloads frozen silage
or fluffy haylage every time.



**NO DRIVE DRUMS
TO LIFT**



**NO WEIGHTS
TO ADJUST**



M. E. SNAVELY

445 South Cedar St., Lititz, Pa. 17543
Ph. 626-8144

DISPERSAL SALE

OF REGISTERED

HOLSTEIN DAIRY CATTLE

60 - HEAD - 60

Sale to be held in dairy arena at the Aberdeen Sales
Company located on Md. Rt. 22, 6 mi. east of Bel Air,
Md., 6 mi. west of Aberdeen, Md., in Churchville, Har-
ford County, Md., on

FRIDAY, DECEMBER 15, 1967

DAY SALE 1:00 P.M. Sharp

This is a fine opportunity to purchase some of the top regis-
tered animals in Harford County. This herd has been using arti-
ficial breeding from Curtiss Candy and Md. & West Va. for the
past 15 years. Started on D.H.I.A. in 1950 and tested until 1965.
Records are available on most of the cows. Featuring breeding
from the following sires: Rag Apple Monitor, Sir Della, Design
Lad, Standout Booster, Gray View Skyliner, Crete Una, Ivanhoe
Emperor, Skokie Benefactor, Invincible, Truine Leader and Cres-
ton Fayne. Twenty-eight cows are rebred to Ivanhoe Emperor.

Fifteen cows are recently fresh, 13 are close springers, and
the balance is in full flow of milk and are bred back. Cows are
averaging 45 lbs. per day.

SAMPLE OF SOME RECORDS:

No. 27	17,930 lbs. milk	715 fat
No. 28	15,630 lbs. milk	619 fat
No. 29	15,220 lbs. milk	500 fat
No. 2	14,230 lbs. milk	495 fat
No. 54	14,170 lbs. milk	524 fat
No. 73	14,309 lbs. milk	623 fat
No. 14	14,300 lbs. milk	523 fat
No. 18	13,380 lbs. milk	515 fat

Milk weights, freshening dates and breeding dates will be given at
sale time.

All cattle are T.B. Accredited and Certified Bangs Free; test-
ed within 30 days of sale.

TERMS — CASH

ABERDEEN SALES COMPANY
SALE MANAGERS
Phone: 734-6050

OWNER:
MR. FRANCIS SMITH
Benson, Maryland
Phone: 838-3658

CALL
394-3047 or 626-2191
TO PLACE YOUR

WANTED ADS



Help Wanted

Wanted - Man on beef cattle farm. Must be able to care for beef cows, no milking, must be able to operate farm machinery. Permanent employment, house and privileges for right man. Must be non-drinker. 2½ mi. below Kirkwood. C. Martin Greenleaf, R1, Oxford, 19363. Phone 529-2704.

Married working manager to operate approximately 25,000 layer operation. Good salary plus bonus. Modern home, insurance. Every other Sunday off. Write Box B, c/o Lancaster Farming, P.O. Box 266, Lititz, Pa.

Married man for Dairy and General Farming. Good wages, house, heat, electric and privileges. April 1. James Kreider, Ph. 786-3936.

Household Goods

SINGER ZIG-ZAG
Sewing Machine, cabinet model, slightly used. Monograms, sews on buttons, blind hems, makes buttonholes. No attachments needed. 5 year Parts & Service guarantee.

UNPAID BALANCE \$58.10 or pay payments of \$5.75 per month. Call Capitol Sewing Credit Mgr., till 9 p.m.
LANCASTER 392-4341

UNCLAIMED LAY-AWAY
New 1967 Zig-Zag Sewing Machine must be sold Built-in controls, does everything. No attachments needed. 5 year Parts & Service Guarantee.
UNPAID BALANCE \$37.40 or terms of \$5.00 per month No money down. Call Capitol Sewing Credit Mgr., till 9 p.m.
LANCASTER 392-4341

Livestock For Sale

For Sale - Purebred Yorkshire boars, bred gilts and open gilts Carsass championship bloodlines. Willow Glen Farm, R.D. 1, Strasburg, Pa. Ph. AC 717-786-2562

Trucks

1956 Ford S-Tag Cattle Truck.
CHET LONG
Akron Ph. 859-1020

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She is interested in any and all of your problems such as love, marriage, business, sickness and reuniting the separated. Do not fail to see Mrs. Anna. She guarantees peace of mind. All readings in the privacy of her home. Now permanently located at 2209 Columbia Ave., next to the Twin Kiss Drive-In, opposite the A & P, Lancaster., Pa.

WATER

As a rule can find a good spot for a well, measure the depth and make a good guess whether it will produce 2, 5, 10, 20, 40 or 80 gallon per minute. Contact David B. Fisher, R1, Box 118, Christiana, Pa, 1½ miles east of Kirkwood.

For Sale - Mushroom Soil to beautify your lawns and gardens. Any amount. Gap Newport Mushroom Farm, Phone AC 215-268-8608. Lanc. Area Ph. 394-2611.

For Sale - Shavings and sawdust mix, 2 ton or 6 ton loads. Reasonable prices. Phone 215-267-6726.

Mail Box Market

For Sale-International 3 bottom trailer plow with 16" Radex type shears Ivan W. Zimmerman, Denver R1, Box 343, Pa.

For Sale-Sears Silvertone organ with bench and 45 Watt Amplifier, \$65 S. G. Darlington, Ph Lititz 626-7440

For Sale-Used stanchions and water bowls, good shape, very reasonable. Phone 786-3936.

For Sale-Coal heatrola Columbia airtight, in good condition. Ph. 464-3230.

For Sale - 3 Holstein bulls, weigh about 700 lbs ea. Wilmer Esbenschade, Ph. 464-3188.

For Sale-Weimaraner puppies, AKC. Newport Rd., Lititz R2. Ph. 626-4122.

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AC 717-354-5374**

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230 gal Girton Bulk tank MCD No 1 approved. 350 gal. Esco bulk tank, some used milk can coolers 1 500 gal. used Girton bulk tank MCD No. 1 approved with one full H.P. condensing unit, good condition.

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New John Deere Model L Spreader; Good used P.T.O. Spreaders; John Deere 430 Tractor; John Deere 15 Chopper.

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Used 8N Ford Tractor with Loader.
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Manure loader, bucket & snow blade for Farmall "H" tractor. Ph. 367-2001.

John Deere 520 Tractor; Allis Chalmers D17 Tractor.
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LINCOLN WELDERS-180 amp
-\$83 225 amp-\$93. Hiestand, Inc., Marietta R1, Ph. 426-1101.

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Hart Cup watering systems Beacon steel cages, Brock feed bins, Aerovent and Coolair fans, Oakes mechanical feeders and hog equipment, Herr matic feed carts — egg and manure handling equipment E. M. Herr Equipment. Inc. Willow Street, R.D. 1, Ph 464-3321.

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Phone DeKalb York Hatchery, A.C. 717-255-7741 or DeKalb District Sales Office, Lancaster 464-3444; or call 768-3962 or Ephrata 733-7671.



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REALTOR, STANLEY M. WENTZEL
401 W. Orange Street, Lancaster

PUREBRED GUERNSEY SALE

Thursday, December 14, 12:30 Noon
At the Ass'n. Sales Pavilion, Lancaster, Pa.
40 Head — 2 Bulls — Balance Cows and Bred Heifers
Vacc. Bang's and T. B. Cert. Dehorned
Injected against shipping fever.

This last sale of the season will give you a final chance to stock up with winter fresheners, which are amply supplied in these offerings. Some top consignments from Conn., Maryland, and New Jersey will head the list, along with the usual good ones from Penna. farmers such as Lauxmont, which has one bull out of an "Ex" dam, along with 17 bred heifers due after the first of the year.

Another good bull, just breeding age, a "Nance" son out of a "Bonanza" daughter.

Space, of course, does not permit to go into details on individual consignments. Plan to be at the sale. Having sold Guernseys at the Pavilion every week in November, the market is somewhat saturated and we will guarantee you can buy bargains.

SALE MANAGED BY:
PENNA. GUERNSEY BREEDERS' ASS'N.
P. O. BOX 458 CAMP HILL, PA., 17011

What Has The Housewife Wrought?

(Ed. Note: "What Has The Housewife Wrought?" is a Food Marketing Research article showing a bit of the problems the farmers have when dealing with the city side of food marketing. This is Part I of a two-part series.)

Service, specials and successive mergers characterize the supermarket industry today. The reason? The better to attract and provide for today's affluent housewife.

Food retailing has come full circle.

In the old days it was the general store that sold everything from horse harnesses to soda crackers.

Now it's the ultramodern supermarket that sells everything from TV sets to prune-flavored yogurt.

And today's affluent customer apparently wouldn't have it any other way, judging by her shopping habits.

In fact, she's the one who has made it all possible.

She prefers the convenience of buying a wide variety of foods and nonfoods in one store at one time.

She likes the new highly-processed food lines even though they are more expensive.

Because of her preferences, retailers have expanded their product mix to include more varieties of foods and more expensive foods. To woo her, they have combined variable price and non-price merchandising.

Chain Reaction. This turn of events, however, has been a mixed blessing for grocery chains.

Historically, grocery chains depended primarily on price competition as a means of increasing sales. With the introduction of the independent supermarket in the thirties, the chains found themselves competing with size and variety as well as selected low prices.

For the most part the early cost advantage of the grocery chains has eroded away. Affiliated independents now use chain methods of supply and distribution.

As a result, while the chains' share of total U S grocery sales rose from 34.4 percent in 1948 to 47.0 percent in 1963, the share of affiliated independents kept pace, rising from 35.4 percent in 1948 to 43.9 percent in 1963. After 1954 the growth of the affiliated independents ex-

ceeded that of the chains.

From 1954 to 1963 the average market share of the four largest food retailing firms in each of the 218 standard metropolitan statistical areas—and this includes independent as well as national and local chain stores—increased from 45.4 percent to 50.1 percent.

But this increase was shown to be due entirely to net growth of local and regional firms. On the average, the 20 largest grocery chains in the nation contributed some net increase nationally, but experienced a slight net decline in local areas.

Move to Merge. Though grocery chains have been merging since the 1920's, the merger tempo increased fivefold in 1955 when grocery chains made acquisitions totaling \$559 million.

In every year since then grocery chains have made acquisitions of over \$300 million with the peak in 1963 at \$568 million. Setting the pace, the 20 largest chains acquired 297 firms with combined sales of \$3.1 billion—representing the bulk of the mergers for the period.

A side effect of these mergers has been an increase in concentration of grocery wholesale firms with the 50 largest

firms expanding their market share to 43 percent from 1958 to 1963.

In addition, some grocery chains have created their own centralized wholesale purchasing agencies. The largest serves 32 chains.

Food manufacturing by the 40 largest chains has also increased. Emphasis has been on bread and dairy products, with a view to reducing costs of distributing these items from plant to retailer.

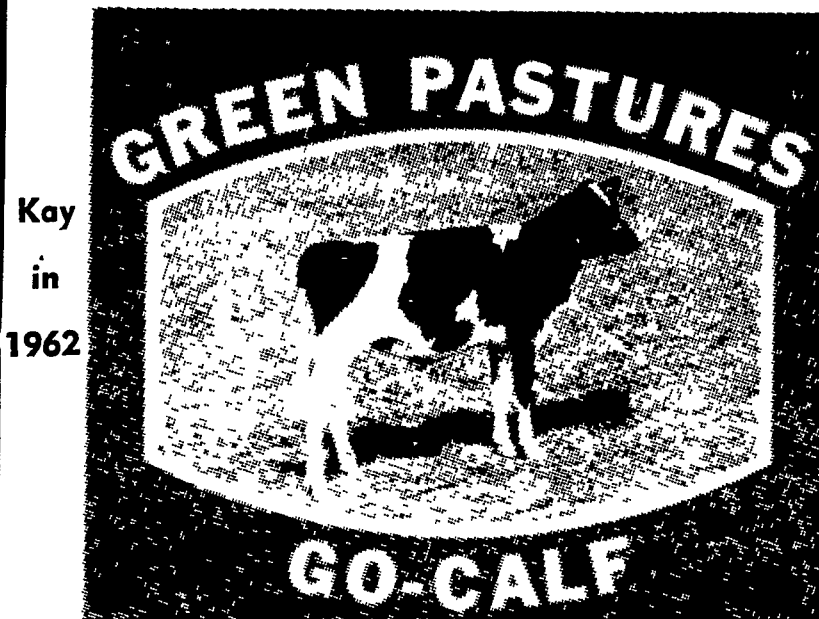
Operating Expenses Up. Total operating expenses of supermarkets, as reported by a leading trade association, rose 21.9 percent from 1954 to 1963.

Promotion accounted for 13 percent of total supermarket expenses in 1964; building occupancy (rent, mortgage, taxes, etc.), 14 percent; heat, light and power, 4 percent. The largest single operating cost to supermarkets was labor—46 percent of operating expenses.

(Continued next week)

HAS FEW INDIANS

In Argentina, a greater part of the population is made up of Caucasians than any other South American country. Only about two Argentines in 100 are Indians and about two in another 100 have some Indian blood.



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in
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4-11, 338 days - 17,571 M 697 fat
Lifetime 55,282 M 2210 Fat

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